

# The Art of Negotiation

**Duration:** 8.00 hours (1 days)

**6.5 CPD Hours**

**Rating:** ★ 4.6 (5,878 reviews)

## Course Information

**Delivery Format:** Instructor Led - Online

## Course Overview

The ability to negotiate effectively is an important skill. It is also a skill that can easily be developed by understanding the process involved.

## Who Should Attend

This training course is aimed at anyone who negotiates as part of their role.

# Learning Outcomes

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**Upon successful completion of this course, participants will be able to:**

- By the end of this negotiation skills training course participants will:
- Negotiate with the aim of achieving mutually acceptable outcomes
- Make effective preparations before starting to negotiate
- Set a negotiating range that you can work within
- Follow a clear structure for negotiations that will help you focus and achieve results

## Additional Course Details

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Nexus Humans The Art of Negotiation training program is a workshop that presents an invigorating mix of sessions, lessons, and masterclasses meticulously crafted to propel your learning expedition forward.

This immersive bootcamp-style experience boasts interactive lectures, hands-on labs, and collaborative hackathons, all strategically designed to fortify fundamental concepts.

Guided by seasoned coaches, each session offers priceless insights and practical skills crucial for honing your expertise. Whether you're stepping into the realm of professional skills or a seasoned professional, this comprehensive course ensures you're equipped with the knowledge and prowess necessary for success.

While we feel this is the best course for the The Art of Negotiation course and one of our Top 10 we encourage you to read the course outline to make sure it is the right content for you.

Additionally, private sessions, closed classes or dedicated events are available both live online and at our training centres in Dublin and London, as well as at your offices anywhere in the UK, Ireland or across EMEA.

# Frequently Asked Questions

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## **Q: What delivery options are available for The Art of Negotiation?**

We offer multiple delivery formats:

- Live Instructor-Led Classroom Online (Virtual/Live Online)
  - Traditional Instructor-Led Classroom Training (ILT)
  - On-site delivery at your offices anywhere in United Kingdom
  - Private dedicated courses customized for your team
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## **Q: How many CPD hours does this course provide?**

The 1-day The Art of Negotiation course provides up to 6.5 CPD hours of structured learning. CPD certificates can be provided upon request.

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## **Q: What is the duration of the The Art of Negotiation training?**

The training takes place over 1 day(s), with each day lasting approximately 8.00 hours including breaks for lunch and refreshments.

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## **Q: Do you provide corporate training for The Art of Negotiation?**

Yes, we provide corporate training, dedicated training, and closed classes for The Art of Negotiation. Training can take place anywhere in United Kingdom including London, Manchester, Birmingham, Edinburgh, or live online allowing teams from across United Kingdom or internationally to attend.

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## **Q: What related terms do people search for?**

Popular related searches include: Art of Negotiation negotiation skills, deals, making a deal

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## Q: Why choose Nexus Human for The Art of Negotiation?

Nexus Human is recognized as one of the leading training providers. Our trainers have won multiple awards including:

- Small Firms Best Trainer Award
- National Training Partner of the Year (Ireland) - Multiple Years
- Global Top 30 Instructor Awards (2012, 2019, 2021)
- Tech Excellence Award Nominations
- Learning Performance Institute (LPI) External Training Provider Sponsor 2024

## Q: Are there any discount codes available?

Yes! Use discount code **PENPAL5** when booking your The Art of Negotiation training. Please note that only one discount code can be used per booking and cannot be combined with other special offers.

## Nexus Human

### Professional Training & Development

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