

Understand and Drive Your Salesforce Implementation (BSX101)

Duration: 24.00 hours (3 days)

19.5 CPD Hours

Rating: ★ 4.6 (5,878 reviews)

Course Information

Delivery Format: Instructor Led - Online

Course Overview

Explore Salesforce features and functionality and gain the knowledge to make Salesforce implementation decisions with confidence. In this 3-day, heavily discussion-based class, learn about standard and custom objects and applications, data management, data visualization, flow automation tools, security mechanisms, and more. Successfully navigate the key phases and milestones of a Salesforce implementation, effectively communicate business needs, and provide directives to team members tasked with solution-building to deliver a robust Salesforce solution that achieves business goals.

About This Course

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Who Should Attend

This class is designed for individuals who are (or will soon be) supporting a Salesforce implementation in a decision-making capacity. This includes, but is not limited to, business analysts, IT managers, project managers, executive leaders, and executive sponsors. This class is not recommended for individuals tasked with solution-building.

Learning Outcomes

Upon successful completion of this course, participants will be able to:

When you complete this course, you will be able to:

Identify key stakeholders needed for a successful Salesforce implementation.

Describe the Salesforce data model as it relates to Customer 360, Salesforce Clouds, and the Salesforce Platform.

Communicate the appropriate security measures needed to control org and data access.

Discuss which standard or custom objects and applications should be implemented based on specific requirements and use cases.

Effectively strategize how to migrate data into your Salesforce org while maintaining high data quality.

Understand Salesforce automation tools and how they solve for various business challenges.

Analyze Salesforce data with Reports and Dashboards.

Navigate the key phases and milestones of a Salesforce implementation.

Additional Course Details

Nexus Humans Understand and Drive Your Salesforce Implementation (BSX101) training program is a workshop that presents an invigorating mix of sessions, lessons, and masterclasses meticulously crafted to propel your learning expedition forward.

This immersive bootcamp-style experience boasts interactive lectures, hands-on labs, and collaborative hackathons, all strategically designed to fortify fundamental concepts.

Guided by seasoned coaches, each session offers priceless insights and practical skills crucial for honing your expertise. Whether you're stepping into the realm of professional skills or a seasoned professional, this comprehensive course ensures you're equipped with the knowledge and prowess necessary for success.

While we feel this is the best course for the Understand and Drive Your Salesforce Implementation (BSX101) course and one of our Top 10 we encourage you to read the course outline to make sure it is the right content for you.

Additionally, private sessions, closed classes or dedicated events are available both live online and at our training centres in Dublin and London, as well as at your offices anywhere in the UK, Ireland or across EMEA.

Frequently Asked Questions

Q: What delivery options are available for Understand and Drive Your Salesforce Implementation (BSX101) ?

We offer multiple delivery formats:

- Live Instructor-Led Classroom Online (Virtual/Live Online)
 - Traditional Instructor-Led Classroom Training (ILT)
 - On-site delivery at your offices anywhere in United Kingdom
 - Private dedicated courses customized for your team
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Q: How many CPD hours does this course provide?

The 3-day Understand and Drive Your Salesforce Implementation (BSX101) course provides up to 19.5 CPD hours of structured learning. CPD certificates can be provided upon request.

Q: What is the duration of the Understand and Drive Your Salesforce Implementation (BSX101) training?

The training takes place over 3 day(s), with each day lasting approximately 24.00 hours including breaks for lunch and refreshments.

Q: Do you provide corporate training for Understand and Drive Your Salesforce Implementation (BSX101) ?

Yes, we provide corporate training, dedicated training, and closed classes for Understand and Drive Your Salesforce Implementation (BSX101). Training can take place anywhere in United Kingdom including London, Manchester, Birmingham, Edinburgh, or live online allowing teams from across United Kingdom or internationally to attend.

Q: Why choose Nexus Human for Understand and Drive Your Salesforce

Implementation (BSX101)?

Nexus Human is recognized as one of the leading training providers. Our trainers have won multiple awards including:

- Small Firms Best Trainer Award
- National Training Partner of the Year (Ireland) - Multiple Years
- Global Top 30 Instructor Awards (2012, 2019, 2021)
- Tech Excellence Award Nominations
- Learning Performance Institute (LPI) External Training Provider Sponsor 2024

Q: Are there any discount codes available?

Yes! Use discount code **PENPALS** when booking your Understand and Drive Your Salesforce Implementation (BSX101) training. Please note that only one discount code can be used per booking and cannot be combined with other special offers.

Nexus Human

Professional Training & Development

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